

**1. Name of the department:**

Management Studies

**2. Year of Establishment:**

1999

**3. Names of programmes/ courses offered:**

UG

**4. Names of Interdisciplinary courses and the departments/ units involved:**

Nil

**5. Annual/ semester/ choice based credit system (programme wise):**

Credit Based Semester System

**6. Participation of the department in the courses offered by other departments:**

Nil

**7. Courses in collaboration with other universities, industries, foreign institutions, etc.:**

Nil

**8. Details of courses/programmes discontinued (if any) with reasons:**

Nil

**9. Number of teaching posts:**

Post	Sanctioned (03) Filled (03)	Details
Professors	-	
Associate Professors	-	
Assistant Professors	03	

**10. Faculty profile with name, qualification, designation, specialization, (D.Sc./ D.Litt. /Ph.D./ M. Phil. etc.):**

Name	Qualification	Designation	Specialization	Experience (Years)	No. of Ph.D. students guided in last 4 years
Kalai Selvi Nadar	MBA	In-Charge, Assistant Professor	Human Resources	12	-
Asha Sreekrishnan	M.A., MBA	Assistant Professor	Economics	07	-
Archana Menon	M.Com.	Assistant Professor	Management	03	-

**11. List of senior visiting faculty/Guest:**

Name	Qualification
Dr. Sumati Gopal	M.Com, LLM, Ph.D.
Mr. Yogesh Zaveri	B.E. (Electrical)
Ms. Satyawati Rao	M.Sc (Mathematics)
Ms. Sunita Sherifani	M.Com, M.Phil, MBA(Finance)
Mr. Rahul Shah	MBA (Marketing)
Mr. Sandeep Gupta	M.Com,
Mr. Rinkesh Chheda	MBA
Mr. Santosh Panigrahi	B.A. and Advanced Diploma in Software Engineering
Mr. Ajinkya Navare	MBA (Marketing)
Ms. Sumi Ayinikat	M.Com, M.Phil

**12. Percentage of lectures delivered and practical classes handled (programme wise) by temporary faculty:**

60% of lectures handled by expert guest/ invited faculty

**13. Student-Teacher Ratio (programme wise):**

60:1

**14. Number of academic support staff (technical) and administrative staff sanctioned:**

- 02 Clerk
- 01 Peon

**15. Qualifications of teaching faculty with D.Sc./ D.Litt./ Ph.D./ M.Phil./ P.G.:**

MBA: 02

M.Com: 01

**16. Number of faculty with ongoing projects from a) National b) International funding agencies and grants received:**

Nil

**17. Departmental projects funded by DST-FIST; UGC, DBT, ICSSR, etc. and total grants received:**

Nil

**18. Research centre/ facility recognized by the University:**

Nil

**19. Publications:**

(Publication per faculty)

Number of papers published in peer reviewed journals (national/ international) by faculty and students

Nil

**20. Areas of consultancy and income generated:**

Nil

**21. Faculty as members in**

Senate: Nil

Board of Studies: Nil

**22. Student projects**

a. Percentage of students who have done in-house projects including inter departmental/ programme:

100%

b. Percentage of students placed for projects in organizations outside the institution i.e.in Research laboratories/ industry/ other agencies:

F.Y. and S.Y. BMS students do internship in companies like Mahindra & Mahindra, Bajaj Finance, Club Mahindra

**23. Awards/ Recognitions received by faculty and students:**

Nil

**24. List of eminent academicians and scientists/ visitors to the department:**

Name	Institute	Year
Mr. Jitendra Mehta	Director Finance Kanakia Spaces	2011-12
Mr. Sampat Iyengar	Social Media trainer	2011-12
Advocate Lovely Kuzhimadathial Mary	Advocate	2011-12
Mr. Viren Sanghavi	Director Exports Polymer Blend	2011-12
Mr. Shripad Pharke	Pacific training consultants	2011-12
Mr. Shweta Bhadari	Management Vikalap	2011-12
Mr. Sujit Soni	Management Vikalap	2011-12
Mr. Deepak Narang	Management Vikalap	2011-12
Mr. Anant Farkade	Management Vikalap	2011-12
Mr. K.V. Ramaswamy	Entrepreneur	2011-12
Mr. Azim Kinjiani	K Dastoor and Sons	2011-12
Mr. Jadhavani	Motilal Oswal and Sons	2011-12
Mr. Kamlesh Tripale	Management Vikalp	2011-12
Ms. Shweta Bhandari	Management Vikalp	2011-12
Mr. Reji Kuruville	Management Vikalp	2011-12
Mr. Pramod Dubey	Management Vikalp	2011-12
Mr. Venkatesh Iyer	Founder Goli Wada Pav	2010-11
Dr. Srinivasan	Academician	2010-11
Mr. Ravi Shinde	Managing partner of Ravi Automobiles	2009-10
Mr. Rohan Singal	Director Energy Infinite	2009-10
Mr. Radhakrishnan Pillai	Corporate Chanakya Philosophy Chair, University of Mumbai	2009-10
Mr. Uday Acharya	Corporate trainers	
Dr. P.N. Singh	Chairman Grid Consultants Pvt Ltd.	2008-09
Mr. Nimish Pandya	District President Satya Sai Organisations	2008-09

**25. Seminars/ conferences/ workshops organized & the source of funding:**

Nil

**26. Student profile programme/ course wise:**

Year	Applications received	Selected	Enrolled		Pass percentage
			M	F	
T.Y. BMS					
2012-13	87	87	59	28	93%
2011-12	52	52	27	25	91%
2010-11	54	54	29	25	86%
2009-10	60	60	37	23	89%

**27. Diversity of Students:**

Name of the Course	% of students from the same state	% of students from other states	% of students from abroad
F.Y. BMS	100	-	-
S.Y. BMS	100	-	-
T.Y. BMS	100	-	-

**28. How many students have cleared national and state competitive examinations such as NET, SLET, GATE, Civil services, Defense services etc.?**

More than 50 % student pass the CMAT examination essential for admission to MMS program of University of Mumbai.

**29. Student progression:**

Student progression	Against % enrolled
UG to PG	50%
PG to M.Phil.	Data not available
PG to Ph.D.	Data not available
Ph.D. to Post-Doctoral	Data not available
Employed	100%
• Campus selection	
• Other than campus recruitment	
Entrepreneurship/ Self-employment	1%

**30. Details of Infrastructural facilities:**

- Library: 1949 Books (+ books in central library)
- Internet facilities for Staff & Students: Available
- Class rooms with ICT facility: Available
- Laboratories: N/A

**31. Number of students receiving financial assistance from college, university, government or other agencies:**  
Annexure IX (pg. 264)**32. Details on student enrichment programmes (special lectures/ workshops/ seminar) with external experts:**

- Advancement of student's personality through ACE PROGRAMME Offering proficiency in fundamentals

of Accounts, Computers And English.

- Employability Series: Eminent personalities are invited from the industry to give inputs on how one can make themselves employable.
- Personality Development sessions are conducted to help the students to overcome their stage fear, improve on business and social etiquettes, improvise on spoken English, increase their confidence and enhance their public speaking skills.
- Sessions are conducted on
  1. Business Etiquettes
  2. Dining Etiquettes
  3. Personal Grooming
  4. Career Guidance
  5. Public Speaking
  6. Report Writing
  7. Letter Writing
  8. Resume writing
  9. Interviewing Skills
  10. Goal Setting
  11. Inter Personal Dynamics and Team Work
  12. Stress Management & Conflict Management
  13. EQ Analysis
  14. Group Discussion
- To inculcate the reading habits students are subscribed to news papers like Financial Express & Indian Express and also books are issued during vacation period and students submit a book review on that.
- Students are motivated to take up internship in companies like Bajaj Finance, Mahindra & Mahindra, Club Mahindra etc, to get a hand on the latest trends in the industry.
- Students also prepare project reports with innovative titles to name a few :
  - Management lessons from IPL
  - A study on consumer perception about Eco-friendly Products
  - Manchester United a phoenix that rose from ashes.
- ANUSTHANA (Knowledge)
 

This is a new Initiative introduced this year wherein Intra class competitions are conducted on fortnightly basis. Competitions like Group Discussions, Debates, Presentations on News paper reviews are conducted.

**33. Teaching methods adopted to improve student learning:**

- Lectures, Group Discussions, Case Study method and Management Games are used R.J. College to make the students learn various management concepts.
  1. We discuss various management concepts in Group Discussions and Debates. This helps them

to improve their communication skills.

2. Case Study method is also used extensively so that our students learn from real life situations, thus sharpening their analytical skills.
3. Role playing technique is used to polish their Negotiation Skills.
4. We use learn-while-you-play concept through Management Games.
5. Fortnightly Guest Lectures.
6. Students motivated to write book reviews.
7. Compulsory Summer Placement.
8. Students encouraged to Subscribe Business Magazines and Business Newspapers.
9. Preferential Appointment of Visiting Faculties from Business background.
- Students are taken to industrial visits so that they can know the practical aspects of management and business.
- Students have visited industries like: BPCL, Kingfisher, Dukes, Torque Pharm., Mahindra and Mahindra, Sula Wines, VIP etc.
- Parents-teachers meet is organized twice a year.

**34. Participation in Institutional Social Responsibility (ISR) and Extension activities:**

The students of the BMS department are associated with the International body the Rotaract Club. Our club is ranked among the top forty clubs in Mumbai, which conduct wide range of community services throughout the year. Some of them are as follows:

Club President and Enrolment	Activities Conducted	No. of participants	
<i>2012-2013</i>			
Mr. Dhiraj Gupta 75 students enrolled Club Rank: 39	PUKAR (Peace rally to Save the girl child)	200	
	COLORS (Interschool fine arts competition)	510 children from 4 schools	
	TALAASH (Interschool performing Arts competition)	300 children	
	Drug awareness campaign, skit performed	400	
	Sports competitions	100	
	Clean Mumbai, travelling clean up of railway stations	70	
	Gurupurnima celebrations	180	
	Orphanage Visit to Anugrah orphanage at Ambarnath	50	
	<i>2011-2012</i>		
	Mr. Rahul Singh 80 students enrolled Club Rank: 21	PUKAR (Peace rally of Save the girl child)	200
COLORS (Interschool fine arts competition)		450 children from 4 schools	
No Polio Drive at Ghatkopar Station		40	
Go Green reduce waste campaign		50	

Club President and Enrolment	Activities Conducted	No. of participants
	Prevention of crossing railway lines	100
	Plantation drive: Tree plantation	70
	Gurupurnima celebrations	180
	Orphanage Visit to Anugrah orphanage at Ambernath	50
	2011-2010	
Mr. Devansh Malhotra 75 students enrolled Club Rank: 33	COLORS	
	PUKAR (Peace rally for Corruption free country)	200
	TALAASH	
	Orphanage Visit to Anugrah orphanage at Ambernath	50
	Blood donation drive with NSS	
	World Food Day (Sharing of home cooked)	100

### 35. SWOC analysis of th department and future plans:

- **Strengths:**

Sincere and hardworking team of faculty members.

- **Weakness:**

Students are from marginalized section and are form vernacular medium.

- **Opportunities:**

Mumbai being a financial hub, students have many employment opportunities. In view of this, there is an increasing opportunity to train students in employability skills.

- **Challenges:**

To attract good students when new colleges are starting this program.

- **Future Plans:**

To promote faculty and student research.